



CERTIFIED APARTMENT MANAGER



**CERTIFIED APARTMENT
MANAGER®**

Earning your Certified Apartment Manager (CAM) credential allows you to demonstrate that you have the knowledge and ability to manage rental property and achieve the owner's investment goals. The CAM credential positions you well for many career opportunities and advancements within the multifamily industry.

What you'll learn during this **HYBRID** 3-week course:

- Increasing occupancy rates
- Comprehensive marketing plans
- Sales team management and product readiness
- Equitable treatment of current and potential residents
- Resident retention and maintenance of a positive company image
- Consistent and ongoing resident communication
- Positive resident service and issue resolution
- Enforcement of company policy in compliance with laws and regulations
- Property inspections
- Preventive maintenance programs
- Service request process
- Apartment turnover process
- Contractors and vendors
- Recruitment, hiring, management orientation and training of high-caliber employees
- Systematic employee evaluation
- Employment regulations and record keeping
- Analysis of financial operations with corrective actions for underperformance
- Monitoring of property performance to achieve ownership investment goals
- Accounting principles and practices
- Maximizing net operating income
- Reporting property performance honestly and accurately

Course Dates:

Must attend ALL DATES to qualify for credential

August 2, 2023	-	9:00 a.m. - 5:00 p.m.
August 4, 2023	-	9:00 a.m. - 5:00 p.m.
August 9, 2023	-	9:00 a.m. - 5:00 p.m.
August 11, 2023	-	9:00 a.m. - 5:00 p.m.
August 16, 2023	-	9:00 a.m. - 5:00 p.m.
August 18, 2023	-	9:00 a.m. - 5:00 p.m.

Prices:

Members: \$1,099
Non-Members: \$1,299

Virtual Training!
Earn Your Credential from
Your Home or Office!

REGISTRATION ENDS JULY 30, 2023!
REGISTER HERE: <https://aagla.org/events>

Featured Instructor: Angel Rogers



Angel Rogers has held many positions in the industry with an emphasis on education and training. Angel brings her solid reputation as a fun, motivational, and "from the heart" instructor to her training and consulting business, Specialized Training by Angel Rogers. She is also a featured speaker for the National Apartment Association.

Attendee Name: _____ AAGLA Member#: _____
 Address: _____ City, State, Zip: _____
 Phone: _____ Attendee Email: _____
 Company: _____

Credit Card or Check (Please Make Checks Payable to AAGLA) Total: \$ _____

Credit Card #: _____ Exp. Date: _____

Name on Card: _____ C.V.V.: _____

Billing Address: _____ City, State & Zip Code: _____

Once enrolled, there are no refunds on purchases of events and seminars. Please visit our website <https://aagla.org/refunds/> for our refund policy.

For more information, please contact Diana Alcaraz at (213) 384-4131 ext. 301 or diana@aagla.org
621 South Westmoreland Ave., Los Angeles, CA 90005 | <https://aagla.org>